

President and Chief Executive Officer Chapman Cultural Center Spartanburg, SC

The Opportunity

Chapman Cultural Center (CCC), a leading non-profit organization dedicated to supporting the arts and arts education for the Upstate of South Carolina and beyond, is seeking its next President and Chief Executive Officer (CEO) to lead the organization towards a thriving future.

The CEO is a visionary and experienced leader who embodies the spirit of community and creativity while also demonstrating business acumen and leadership. The ideal candidate is a passionate leader with a proven track record in nonprofit management, fundraising, and community engagement. This role requires a dynamic individual who is adept at navigating change, building relationships, and fostering an environment of excellence in the arts. The CEO must excel in bringing diverse groups together toward a common goal, creating a synergistic community impact.

The Ideal Candidate Profile

The ideal candidate will present a combination of these key attributes, skills, and experiences:

Key Attributes

- Fundraiser: Experienced and innovative in fundraising strategies and donor relations.
- Business Acumen: Strong understanding of nonprofit dynamics with an ability to effectively manage people and resources.
- Relationship Builder: Excels in creating and nurturing relationships with a diverse array
 of stakeholders.
- Innovative and Energetic: Skilled in leading organizations through periods of growth and transition with enthusiasm and attention to staff engagement.

Key Skills

- Visionary and Strategic Leadership: Lead the CCC team and Board of Trustees in developing and executing a strategic plan that aligns the mission and community needs for a thriving future.
- Fundraising: In partnership with the Director of Development, spearhead fundraising efforts, including major donor cultivation, grant development, and capital campaigns, to secure the financial health of the organization.
- Financial Management: Oversee budgeting, earned revenue, financial planning, and financial reporting to ensure the organization's resources are managed effectively.
- Community Engagement and Collaboration: Act as the face of and chief spokesperson for CCC. Actively engage with and unite various community groups and stakeholders to



- achieve common objectives, enhance the cultural vitality of the region, and increase visibility for the arts.
- Facilities Management: Manage the facilities of CCC, ensuring the facilities are maintained and utilized effectively to support operational and program needs.

Key Experiences

- Proven track record in fundraising and building donor relationships.
- Demonstrated experience in financial management, strategic planning, and organizational development.
- Proven senior management experience, with a preference for experience in the arts or cultural nonprofit sector.
- Bachelor's degree required; Master's degree preferred in Business Administration, Nonprofit Management, Arts Administration, or related field.
- Ability to recruit and retain high-functioning teams.

About the Organization

CCC is a leading non-profit organization dedicated to supporting arts and arts education for the Upstate of South Carolina and beyond. With a commitment to building strong community connections and enhancing the cultural landscape through innovation and collaboration, CCC achieves its mission by:

Bringing arts to Spartanburg: CCC plays a pivotal role in bringing the arts to the heart of Spartanburg. Through public art initiatives, CCC infuses the cityscape with murals and performances, transforming public spaces into engaging artistic experiences. Additionally, CCC embraces the vibrant street culture by supporting busking, providing a platform for local artists to share their talents, and organizing festivals that celebrate diverse art forms and engage the community.

Supporting creatives: CCC is deeply committed to supporting creatives in their artistic pursuits. CCC strives to create opportunities for artists to make a living from their craft by offering grants, scholarships, and paid performances. CCC firmly believes in the value of fair compensation for artists, recognizing their contributions to the cultural landscape. Furthermore, CCC provides training and resources to nurture the professional growth of creatives, equipping them with the skills and knowledge needed to thrive in their artistic endeavors.

Running a world-class arts center and studio: Operating a world-class arts center and art studio is at the core of the mission. These spaces serve as a hub for creative expression, enabling artists to reach audiences and showcase their work. The studios provide a conducive environment for artists to create, while the stage offers a platform for performances across various disciplines. By facilitating access to these world-class facilities, CCC empowers artists to explore their craft, connect with audiences, and contribute to the cultural vibrancy of Spartanburg.



Providing arts education: CCC actively engages with schools and educators to bring transformative arts education programs to students. Through partnerships and initiatives, CCC offers comprehensive arts education programs in schools, inspiring creativity, fostering self-expression, and promoting a well-rounded education. CCC also provides professional development and training opportunities for teachers, empowering them to integrate arts into their curriculum effectively and enriching the educational experience for students.

Want to know more? Visit Chapman Cultural Center's website at https://chapmanculturalcenter.org.

Think you could be Chapman Cultural Center's next President & CEO?

To apply, click on the link to the position profile at ArmstrongMcGuire.com/jobs. You will see instructions for uploading your compelling cover letter, resume, salary requirements, and professional references. Please provide all requested information to be considered. In case of any technical problems, contact talent@armstrongmcguire.com. No phone calls, please, and no applications will be accepted by email or directly from third-party posting sites.

Review of candidates will begin in September and continue until the position is filled.

Salary is commensurate with the requirements of the position and begins in the \$130K range. Benefits include health insurance, a 401K matching plan, a PTO accrual package, and a flexible work environment including the opportunity for a hybrid on-site/remote schedule.

About Armstrong McGuire

Armstrong McGuire is a leading executive search, fundraising, and strategic advising firm that believes in unlocking the potential of nonprofit leaders and the communities they serve. Founded in 2004, our diverse team of advisors works with clients and leaders to align strategy, optimize operations, build capacity, and lead nationwide searches that bring supremely talented individuals to high-impact organizations. Learn more about our services in talent acquisition, fundraising counsel, and strategic planning.

