



## Vice President of Program Development and Contracts Raleigh, NC

Do you believe every child deserves a chance? A chance free of neglect, abuse, and trauma.

Are you eager to apply your child and family welfare experience to build the social, physical, emotional, and spiritual strengths of children, youth, and families in NC?

Are you the next Vice President of Program Development and Contracts for Methodist Home for Children?

### Why Methodist Home for Children?

Methodist Home for Children (MHC) provides safe, stable homes where children can thrive and live to their full potential. It is where children and their families are equipped to succeed and find the hope and the skills they need to build healthy, self-sufficient, and productive lives.

This is achieved through foster care, adoption, family preservation, early childhood education, juvenile justice work, and specialized services. Operating with a \$24M budget and \$24M endowment, MHC provides 25 unique services (4 provided statewide exclusively by MHC) and sustaining care to more than 1,300 children and families each year.

The current VP is retiring with 42 years of service, leadership, and program expansion, establishing MHC as a state leader and partner in providing effective juvenile justice services. A new leader will join a strong team with tenure to help MHC look forward and plan ahead.

**Want to know more?** Visit Methodist Home for Children's website at [www.mhfc.org](http://www.mhfc.org).

### What will you do as Methodist Home for Children's Vice President of Program Development and Contracts?

Reporting to the President, the Vice President of Program Development and Contracts will provide leadership and supervision in developing, negotiating, and nurturing agency contracts. They will also oversee the management of contracts, external consultation services, higher education programs, and quality improvement evaluation. The position directly supervises the Senior Director of Consultation and Program Development and the Director of Quality Improvement.

- Supervise and manage the consumer relations department.
- Oversee agency contracts, supervising contract development, annual service, budget, and outcome reports to contract agencies. Assure contract compliance.

- Provide direction and leadership for contract identification, development, and negotiation consistent with the agency's mission.
- Enhance Methodist Home for Children's relationship with state, county, private agencies, and organizations offering child and family services contracts.
- Supervise the development and initial implementation of new service ventures until integration with the agency's general program services.
- Oversee the agency's consulting work.
- Provide direction and supervision support for the MHC Higher Education and Learning Program and quality improvement.
- Provide recommendations to the President on relevant operations, program development opportunities, and fiscal matters.
- Oversee the evaluation of the key performance measure and quality assurance for the agency.
- Serve on MHC's 5-member leadership team.
- Participate in and provide staff support to the Board of Directors and attend Board meetings.

## **Key lived experiences, attributes, and skillsets sought in the Vice President of Program Development and Contracts**

- Leadership experience (7+ years) administering child and family welfare programs or other equivalent management experience
- Bachelor's degree in human services or business
- Considerable knowledge in contract procurement, negotiation, and management
- Strength in child welfare program development, juvenile justice, and evaluation with experience as a practitioner
- Experience in lobbying and working with the NC Legislature is preferred
- Experience in the Teaching Family Model is preferred
- Proven ability to express strategy, analysis, and ideas clearly and concisely, both orally and in writing; ability to provide clarity and knowledge when speaking publicly
- Demonstrated ability to think strategically and creatively, embrace innovation, and implement tactically
- Supportive of Methodist Home for Children's mission and commitment to customer service

## **Think you are the next Methodist Home for Children Vice President of Program Development and Contracts?**

**To apply, click on the link to the Vice President of Program Development and Contracts position profile at [ArmstrongMcGuire.com/jobs](https://www.armstrongmcguire.com/jobs).** You will see instructions for uploading your compelling cover letter, resume, salary requirements, and professional references. Please provide all requested information to be considered. In case of any technical problems, contact [talent@armstrongmcguire.com](mailto:talent@armstrongmcguire.com). No phone calls, please, and no applications will be accepted by email or directly from third-party posting sites.

Salary is commensurate with the requirements of the position with a range of \$120,000 to \$140,000. Benefits include medical, dental, vision, life, health savings account, flexible spending account, life insurance, short and long-term disability insurance, retirement plan, accrued vacation and sick time, and 11 paid holidays. Position is subject to a credit history and background check. Must maintain a good credit history. Must be insurable by MHC's insurance carrier.

*Methodist Home for Children does not discriminate against any person because of age, sex, race, color, religious creed, national origin, citizenship, military status, genetic information, handicap, or disability in determining suitability for employment, compensation, promotion, transfers, training, education, social and recreational programs, or termination.*